Memorandum of Understanding

The University of Piraeus ("Academic Institution") and SAS Institute Inc. ("SAS") are entering into this Memorandum of Understanding to provide students that complete the required courses listed below a joint certificate titled **Data Management and Data Analytics using SAS** ("Joint Certificate"). This agreement is being entered into as of the last dated signature below (the "Effective Date").

Whereas, the MSc program in Information Systems and Services of Department of Digital Systems at the Academic Institution (the "MSc Program") currently offers the following graduate courses:

Required Courses: Total 15 credits plus project

- Data Management for Relational and Non-Relational Data Bases 7.5 credits
- Data Mining and Analysis or Machine Learning: Methods and Algorithms - 7.5 credits
- Plus, SAS project (It is our understanding only students completing the SAS project will be awarded the SAS Joint Certificate)

Whereas, SAS has conducted a review of the MSc Program's post-graduate level courses above and has determined that these courses meet the requirements for a SAS' Joint Certificate.

Therefore, the parties agree that MSc Program's students that complete the requirements of the graduate courses listed above will be issued a Joint Certificate. The agreed upon Joint Certificate is attached to this Memorandum as Exhibit A and shall not be modified without the written consent of both parties. In addition, SAS may provide a digital badge that the student may use online to indicate their Joint Certificate. Such digital badge shall be at the sole discretion of SAS. Academic Institution agrees to provide SAS with the annual number of Joint Certificates awarded.

SAS grants Academic Institution the right to use the SAS name and logo on the attached documents to issue the Joint Certificate to the MSc Program students and to advertise the Joint Certificate. Academic Institution agrees to abide by SAS' guidelines for use of its corporate marks; such guidelines to be made available to Academic Institution in conjunction with delivery of the marks by SAS.

Academic Institution agrees to provide SAS with a current, valid URL link(s) for SAS to place on SAS' website in order to enable prospective or current students and industry representatives to directly link to Academic Institution's webpage describing the joint certificate program. In addition, Academic Institution grants SAS the right to use Academic Institution's name and logo on SAS' marketing materials.

SAS shall have the right to conduct periodic reviews to ensure that the MSc Program continues to comply with SAS' requirements to issue the Joint Certificate. This memorandum can be terminated at any time by either of the parties by providing written notice.

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University of Piraeus

Signature:

Name:

Title: Lector

Date: 25

For the MSc Program

Signature:

Name: Prof. George Vassilacopoulos

Title: Director

Date: 25/07/2019

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SAS Institute Inc.

Signature

ATURE: A1303A27E0C0412...

Name: Sean O'Brien

Title: Senior Vice President, Education

Date: 7/23/2019 | 9:37 AM EDT

DocuSigned

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